

BPO Program

Expanding the Broker's Portfolio of Product Offerings



Business Process Outsourcing for Brokers

MPAY's BPO Program offers firms an expanded portfolio of product offerings including Payroll Administration and Time & Labor Management. With MPAY serving as a strategic extension of your business, you can focus on securing your role as trusted advisor.

- Acquire new customers with a full suite of business solutions and increased selling power
- Defend your client relationships against competitive threats from other industry channels including banks, payroll providers and professional employer organizations
- Gain powerful insight and proactively recommend the best plan options with access to current employee and payroll data
- Generate an additional recurring revenue stream

About the BPO Program

This turn-key solution:

- Offers flexibility in control and responsibility based on your needs
- Allows you to sell and service your clients, while MPAY handles payroll processing, tax filing and reconciliation
- Provides the services you need to complement your business, packaged with your own brand name

Key Factors to Consider

We offer:

- Payroll, Flexible Benefit and COBRA Administration, along with Time & Labor Management solutions
- Sophisticated reporting tools
- Real-time, web-based payroll
- Integrated payroll, HR, and time-keeping capabilities
- Clear pricing

